



**first  
national**  
REAL ESTATE

**Coast & Country**



**ABOUT REAL ESTATE**

## DEMAND UP. INTEREST RATES DOWN

### Jason Stalgis

Managing Partner  
First National Coast & Country

Sydney home values soared by 6.2% in the final quarter of 2019, making an annual increase of 5.3%\*.

National dwelling values showed a **4.0% increase** in the final quarter of 2019, rebounding from a slow start in the first half of last year with a 7% growth rate in the second half of the year.



*This result represents the fastest rate of national dwelling value growth over any three month period since November 2009\*.*

We see several factors involved here. Lower interest rates have combined with a relaxation in loan serviceability requirements to bring more first-home buyers into the market.

Lower levels of advertised properties for sale have kept upward pressure on prices.

Nationally, the latest data from property analytics firm CoreLogic suggest we will see new record highs in values in the first half of this year if current trends hold.

\* **Source:** CoreLogic Hedonic Home Value Index, December 2019 Results

## What's your home worth today?



### Terry Digger

Managing Partner  
First National Coast & Country

Our property appraisal service is free, without obligation and totally confidential.

We approach our appraisals in two ways. The first is comparative. How does your property stack up against similar properties that have recently sold in your area? This gives us a benchmark.

The next is more subjective. We look at the quality of the home - fittings, materials, renovations and any defects. We examine the positives and negatives of the location and take note of any planning or heritage restrictions.

We then present you with a full report that gives you an accurate appraisal of your home's current market value.

Call me on **02 4232 2888**, or Jason on **02 4234 1911** if you'd like to talk about having an obligation free, confidential home appraisal today.

## Bushfire Relief & Recovery

Our thoughts are with the victims of the bushfires that are ravaging our east coast and with our firefighters who are bravely protecting homes and lives.

The fires are causing devastation to lives and properties all about us, and we thank the selfless volunteers and emergency services personnel for their dedication.

If you would like to help out, you can donate to NSW RFS, Salvation Army, Red Cross, Vinnies or wildlife rescue organisations like WIRES or Koalas in Care.

You can make your donation online – just Google “donations for fire relief” for more information.



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